



Transfer Agreement Checklist
Associate of Science in Business
BBA Marketing – Professional Sales



Student:

University of Arkansas Pulaski Technical College
Associate of Science in Business ^{1,2,3}

2024-2025

English / Communications (9 credit hours)			UA Little Rock	Semester	Hours	Grade
ENGL	10103	English Composition I	RHET 1311		3	
ENGL	10203	English Composition II	RHET 1312		3	
SPCH	10003	Speech Communications	ACOM 1300		3	

Mathematics (6 credit hours)			UA Little Rock	Semester	Hours	Grade
MATH	11003	College Algebra	MATH 1302		3	
MATH	10843	Business Calculus	MATH 1342		3	

Lab Sciences (8 credit hours)			UA Little Rock	Semester	Hours	Grade
BIOL	10043& 10031	Biology for Non-Majors with Lab	BIOL 1400		4	
PHSC	10043& 10031	Physical Science with Lab	CORE SCIN		4	

Fine Arts and Humanities (6 credit hours)			UA Little Rock	Semester	Hours	Grade
ARHS	10003	Introduction to Visual Arts or	ARHA 2305		3	
MUSC	10003	Introduction to Music or	MUHL 2305			
THTR	20003	Introduction to Theatre	THEA 2305			
ENGL	21103	World Literature from the Beginning to 1650 or	ENGL 2337		3	
ENGL	21203	World Literature from 1650 to the Present	CORE HUMA			

Social Science (9 credit hours)			UA Little Rock	Semester	Hours	Grade
HIST	21103	U.S. History to 1877 or	HIST 2311		3	
HIST	21203	US History since 1877 or	HIST 2312			
PLSC	11003	American National Government	POLS 1310			
HIST	11103	History of Civilization I or	HIST 1311		3	
HIST	11203	History of Civilization II	HIST 1312			
SOCI	10103	Introduction to Sociology	SOCI 2300		3	

Business Core (24 credit hours)			UA Little Rock	Semester	Hours	Grade
ACCT	20003	Principles of Accounting I	ACCT 2310		3	
ACCT	20103	Principles of Accounting II	ACCT 2330		3	
BUSI	10103	Introduction to Business	MGMT 1300		3	
BLAW	20003	Legal Environment of Business	MKTG 2380		3	
MATH	21003	Introduction to Statistics & Probability	ECON 2310		3	
BUSI	14083	Microcomputer Applications I ⁷	BINS 1310		3	
ECON	22003	Principles of Microeconomics	ECON 2322		3	
ECON	21003	Principles of Macroeconomics	ECON 2323		3	

UA-PTC Total Hours: 62

¹ See your advisor at University of Arkansas Pulaski Technical College for degree and graduation information.

² UA Little Rock transfer course designations are either guaranteed by ACTS (acts.adhe.edu) or have been approved as a substitution by UA Little Rock. Unless otherwise noted, courses for which no UA Little Rock equivalent course is listed would transfer in as elective credit.

³ Students completing the Associate of Science in Business degree requirements, as shown above, with minimum 2.25 cumulative GPA and a grade of C or greater in Composition II and College Algebra, will have satisfied the UA Little Rock Lower Level Core requirements and will be admitted to the School of Business and the Bachelor of Business Administration degree program as a junior.

⁴ For more specific information about degree requirements within the junior and senior years at UA Little Rock, please review the UA Little Rock Undergraduate Catalog (<http://ualr.edu/catalogs/undergraduate-catalog>) and consult your UA Little Rock academic advisor.

Transfer Agreement Checklist
Associate of Science in Business
BBA Marketing – Professional Sales

2024-2025

University of Arkansas at Little Rock
Bachelor of Business Administration – Marketing – Professional Sales⁴

Professional Business Courses (28 credit hours)			Semester	Hours	Grade
BSAD	2010/4010	Career Catalyst ⁶		0	
BSAD	3100	Business Professionalism		1	
BINS	3305	Information Systems for Decision Making		3	
BINS	3352	Data Analysis and Visualization		3	
BINS	3380	Business Communication		3	
ECON	3355	Quantitative Business Analysis		3	
FINC	3310	Business Finance		3	
MGMT	3300	Principles of Management		3	
MGMT	3304	Operations Management		3	
MGMT	4380	Business Strategy (Capstone Course)		3	
MKTG	3350	Principles of Marketing		3	

Marketing Major Requirements (15 credit hours)			Semester	Hours	Grade
ADVT	3300	Advertising: An IMC Approach		3	
MKTG	3353	Professional Selling		3	
MKTG	3385	Consumer Analysis and Behavior		3	
MKTG	4310	Marketing Research		3	
MKTG	4385	Marketing Management (Capstone Course)		3	

Marketing Electives (6 credit hours)			Semester	Hours	Grade
ADVT	3310	Advertising IMC Development		6	
ADVT	3340	Public Relations			
BINS	4352	Big Data Analytics Tools			
MGMT	4366	New Venture Launch			
MKTG	3352	Seminar in Current Topics			
MKTG	4315	Social Media Marketing Strategy			
MKTG	4316	Digital Marketing			
MKTG	4320	International Marketing			
MKTG	4341	Brand and Marketing Consulting			

Professional Sales Emphasis (9 credit hours)			Semester	Hours	Grade
MKTG	4351	Sales Management		3	
MKTG	4355	Advanced Professional Selling		3	
MKTG	4370	Business to Business Marketing		3	

UA Little Rock Total Hours: 58

Total Hours: 120⁵

⁵This degree program requires a total of 120 semester credit hours, including at least 45 upper level credit hours completed at UA Little Rock.

⁶The Career Catalyst program is a co-curricular degree requirement of School of Business majors. All students take BSAD 2010, Introduction to Career Catalyst upon declaring a major in the School. Over the period of their School of Business coursework, students must complete at least one activity in each of five career development areas. In the semester a student applies for graduation, he or she also registers for BSAD 4010, Career Catalyst Completion to have their activities certified.

⁷The UA Little Rock business core requires students to demonstrate proficiency with use of information technology through testing.

UA Little Rock offers a number of programs that lead to professional licensure or certification. Each state has different licensing requirements. To see a list of our programs leading to licensure and if these programs lead to licensure in your state, visit ualr.edu/consumerinfo/licensure.